

Kestrel TSCM[®] Professional Software | Understanding the Self-Investment Value of Professional Development

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Technical Research and Standards Group (TRSG)

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The importance of realistic technical operator training is an essential element in understanding the core concepts of any technically oriented TSCM equipment resource, inspection component, or software application.

The industry pretenders simply look for something to repackage that looks good, often for the client's approval, and to justify the fee charged, making it entirely, all about the money.

The true industry professionals deploy TSCM equipment resources and software in a manner that maximizes the Probability of Detection (POD), and are not simply focused on "looking good" for the client.

Professional training is the fundamental difference between looking professional, and actually being a true industry professional.

As noted in the November 2015 newsletter.

"Many technical operators tend to understand the core concepts and operational capabilities of the Kestrel TSCM[®] Professional Software from a spectrum analysis perspective, but will gain new respect for the depth of the software, after attending our 3-day technical operator certification training."

There are far too many people working in the technical security industry that simply do not attend training, are never seen at professional development events, only attend trade shows when there is an opportunity to leach onto the efforts, and at the expense of others, who just don't know any better.

This is the reason that there are so few highly respected technical operators across the country.

For the most part, the industry and the end-user can see through the smoke and mirrors of the, so-called used car salesman pretending to offer services far beyond their pay grade, regrettably, some cannot!

It is perhaps the few of us who have been working in the industry for many years that can easily identify those that try to impress with questionable experience.

Real technical operators invest significant financial resources and time, into the companies and industry in which they operate.

The true industry professionals do not fear competition and are always willing to openly discuss industry concerns, ask for advice, assist other colleagues, network, and attend training and professional development opportunities to further their knowledge and experience with like-minded colleagues.

Yes, it actually costs professional technical operators significant amounts of hard earned revenue, to be invested back into their chosen profession, to make a better, highly respected industry!

Why Certifications Are Important?

There are many unique standards and certifications for consideration, and you cannot obtain them all, and will need to be selective.

Individual technical operators must determine the most appropriate route to take, based on anticipated client needs, and requirements.

It is essential that the technical operator develop, fine tune, and refine their trade-craft to meet significant new and developing threat technology, and the appropriate countermeasures to defeat a determined adversary.

There are such a wide range of training programs and certifications available, relating to technical security, cyber security, and physical security, focusing on the most relevant training makes the most sense.

There is no such thing as too much training in an industry that changes on a daily basis.

Whether it is manufacturer specific training, advanced designate certification, or an application specific professional development program, there is always something to be gained.

The more we interact as a self-regulated, self standardized industry, the stronger the industry will

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Professional Development TSCM Group Inc.

become and the more respect individual operators and the industry in general, will gain.

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Professional Development TSCM Group Inc., is the only company with a proven track record and focused approach to providing professional services, based on a standards based training and certification protocol that includes a multi-level, achieved hours based format, designate certification program, annual certification review, and an annual professional development conference.

Our TRSG also includes a strong, recognized research and development program in Canada, along with a Software Development Group (SDG), to turn research into reality.

Canadian Technical Security Conference (CTSC)

Since the first CTSC event held in 2006, dedicated to TSCM concepts, both theoretical and practical, the conference event has become the pride of the industry, taking on an international following, while remaining a truly Canadian professional development event.

CTSC has become an unstoppable force in “delivering” both TSCM and cyber related professional development training for government, law-enforcement, military, corporate and commercial interests worldwide.

The CTSC 2016 conference event planning is well underway, now entering the 11th year of operation in Canada.

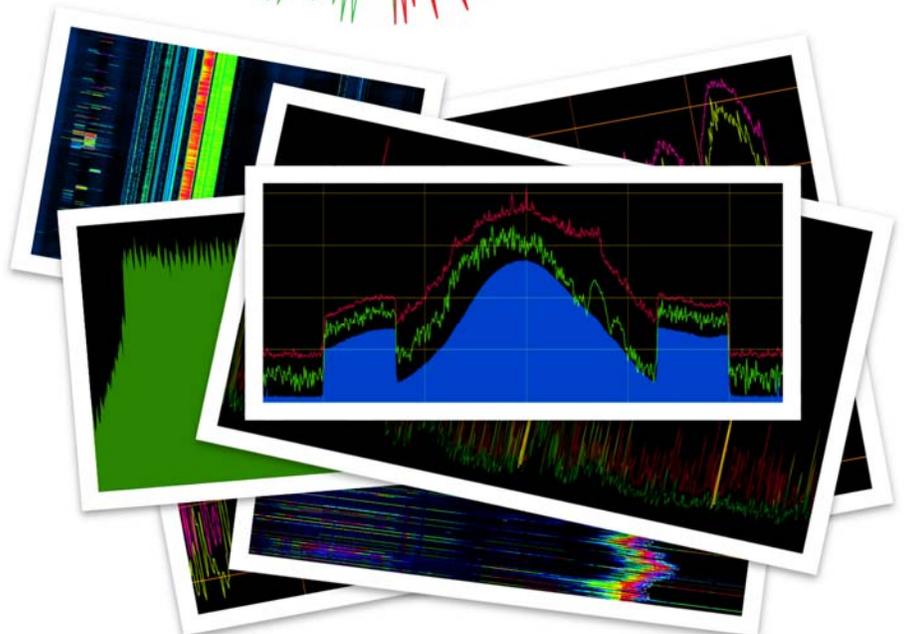
Our focus is on professional development with a strong practical hands-on approach, dedicated to identifying existing and developing technical security threats and vulnerabilities that might compromise commercial and national security interests alike.

Participation in our competitive “Bug-Off” has become the highlight event at CTSC in recent years.

For additional information regarding the Canadian Technical Security Conference (CTSC), please visit;

<http://www.ctsc-canada.com>

Innovation is Simply the Beginning



Kestrel TSCM[®] Professional Software is innovative industry leading, disruptive technology, now sold in 22 countries worldwide.