

The Next Generation of Kestrel[®] is Scheduled for Official Beta Release During the 2nd Quarter of 2020

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As frustrating as it is, the competition says that we can not backup much of what we claim Kestrel[®] can do! First, it was Kestrel[®] finds too many signals, then Kestrel[®] was too hard to use, and now, we cannot backup our claims of what Kestrel[®] can do - Really! Apparently, the competition cannot believe that actual new scientific innovation is possible and is being accomplished by Kestrel[®] nearly every day of our development cycle. The facts are the facts; Kestrel[®] by name and distinction is a predator, leading the way in bringing powerful, best value solutions to a historically monopolistic industry. I personally backup every thing that we claim that Kestrel[®] can do despite the competitive nonsense from several industry players who apparently have nothing of their own to offer, but certainly seem to have plenty of time to attack competitive products. We are entering one of the most technologically complex and challenging time lines of wireless threat technology, and a spectrum analyzer is no longer a spectrum analyzer, because if it is, it will generally find very little. It is the technology under the hood that makes a spectrum analyzer more than a spectrum analyzer, and that is what the mighty Kestrel[®] is all about. It stands to reason that we are to be subjected to what is little more than desperate attempts to discredit our product as the leading SDR standards-based TSCM specific application that it has become over the past decade. When the competition tells its potential customers, that Kestrel[®] is too difficult to use, they are missing the point entirely! TSCM is not a do it yourself project for those with little more than product training; it requires specific technical skills, working knowledge, and a significant amount of real experience, all based on a modern approach and methodology, and frankly, it takes a lot more to mitigate today's hostile threat technology than insulting the industry leading product, and the many prestigious users of our software. Scientific research and product development has been a key factor in the success of the Kestrel TSCM[®] Professional Software as we celebrate our 10th anniversary, and, 2020 marks the 20th anniversary of the initial release of the TSB 2000 (Technical) Standard.

These comments about Kestrel[®] are an insult to our 40 years of industry experience and our commitment to innovation within the TSCM industry, and they will not go unchallenged.

The Kestrel[®] project represents a significant financial investment and involves validated scientific research and development; expert software engineering and years of building the only standards-based methodology that encompasses all aspects of TSCM from a process perspective across the private and public sector. The time has come to move beyond the inexplicably imposed limitations of single box resources and decidedly move to a significantly more flexible Software Defined Radio (SDR) environment and become a spectrum warrior, not a just a plug and play operator.

Kestrel[®] is leading the way as the only all-encompassing standards-based SDR software by providing a totally new technology and methodology mix to tackle modern threat technology. We will firmly continue to challenge obsolete cold war era concepts that fail the relevance test in a modern moving target threat model where SDR principles are widely deployed in sophisticated threat and attack technology, demanding that the modern technical operator respond with the same level of SDR sophistication.

Let me address the competitive nonsense;

1. **Kestrel[®] finds too many signals! Nonsense...** No apology from me, after all this is the whole point of the exercise.
2. **Kestrel[®] is too difficult to use! Nonsense...** Kestrel[®] is extremely easy to deploy and offers many new, never before seen features and functionality that promote new revenue generating opportunities while significantly advancing the Probability of Detection (POD).
3. **We cannot backup much of what we claim Kestrel[®] can do! Nonsense...** Kestrel[®] does considerably more than any other competitive TSCM product on the market and will continue to lead the way in bringing a universal approach to TSCM. Kestrel[®] will continue to focus on a real-world operator centric methodology, and will deliver the best value from a financial investment perspective.

Kestrel TSCM[®] Professional Software

2nd Generation of Technology Enhanced RF Technical Security | Kestrel[®] 2020

Professional Development TSCM Group Inc.

Technical Security Branch (TSB)

4. Kestrel[®] will continue to expose obsolete concepts and educate technical operators and end-users alike, by providing powerful new technological milestones and achievements with every official product release.
5. Kestrel[®] will continue to do the seemingly impossible (according to the competition) by bringing powerful new standard included and specialized optional features to a historically monopolistic industry.
6. Kestrel[®] will continue to train technical operators to be spectrum warriors by teaching not only the software features, but also the modern approach methodology behind these new features.
7. Kestrel[®] will challenge and dispel the perpetual cold war era training and deployment techniques that set the technical operator up for failure to achieve, the aims, goals, and objectives of mission critical TSCM focused field deployment.

Fact: 90% of all Kestrel[®] sales are government, military and national security apparatus oriented, presently across 44 countries worldwide and we believe this speaks volumes about the Kestrel TSCM[®] Professional Software.

Fact: The Kestrel[®] Software Development Group (SDG)[™] can often turn around powerful new features measured in hours and days, not months or years, to meet real-time deployment requirements as new threats are identified.

Fact: All of the new builds, leverage existing features across the entire software architecture, extending the capability of existing features and functionality with each new release.

Fact: Kestrel[®] is a powerful and sustainable SDR product that is 100% developed securely in Canada with no foreign or off-shore development permitted.

When the competition makes nonsensical comments, ask them to back up their statements and then ask us for a factual description of the features, functionality, capabilities and limitations of any particular aspect of the software.

CTSC 2020 | CTO Training Opportunity

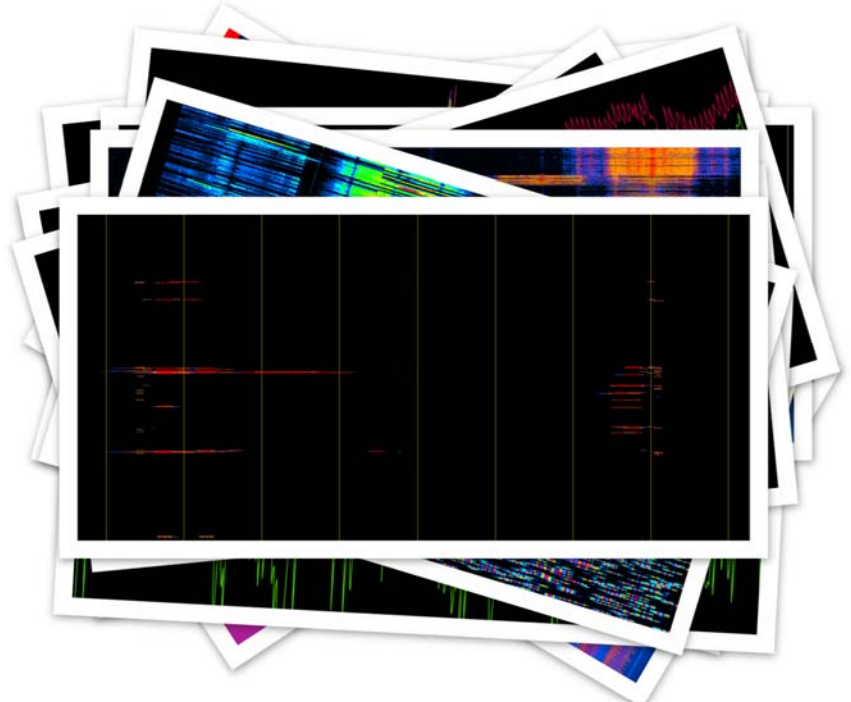
We are pleased to announce that we will be running a special version of the Certified Technical Operator (CTO)[™] program leading up to the Canadian Technical Security Conference (CTSC 2020)[™] event. We have added a lot of new functionality this year and will be extending the training an extra 2 days for the March program in order to integrate all of the new features recently released, about to be released, and those to be released between now and March 2020.

*Participants of the CTO[™] program would arrive at the training centre on **Sunday March 22, 2020**. Check-In at our Resident Training Centre (RTC) is 1600 hours. The CTO[™] Training begins on **Monday March 23, 2020** at 0830 hours and will wrap up early afternoon on **Sunday March 29, 2020**. **Monday March 30, 2020** is a free day for those staying on for the 15th annual Canadian Technical Security Conference (CTSC 2020)[™] event.*

*The CTSC 2020 event begins **Tuesday March 31, 2020** and runs until **Thursday April 02, 2020**. Check-out is **Friday April 03, 2019** | 1100 hours from the Venue. The cost of the CTO[™] training is \$2,950.00 CAD + taxes and includes the full new CTO training program, 7 nights of private accommodation, and all your meals on-site. This is an exception value and tremendous opportunity to move from many of the obsolete spectrum analyzers currently in use and gain insight into why the Kestrel TSCM[®] Professional Software has become the preferred TSCM | SIGINT platform by professional technical operators worldwide, across both the private and public sector from corporate interests to national security.*

Innovation is Simply the Beginning!

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Kestrel TSCM[®] Professional Software is innovative industry leading, disruptive technology, sold in 44 countries worldwide.